

**EXHIBITION &
SPONSORSHIP
PROSPECTUS**

**WOD
CON** **XXXIII**

DREDGING IS CHANGING



16 - 20 MAY 2022

TIVOLI CONGRESS CENTER
COPENHAGEN, DENMARK

WWW.WODCON2022.ORG



TIVOLI
HØJERE
CONGRESS CENTER



HØJERE

WELCOME TO WODCON XXIII COPENHAGEN

Dear member of the dredging industry community and beyond,
On behalf of the World Organization of Dredging Associations (WODA) the Central Dredging Association (CEDA) has the honour and privilege of inviting you to participate actively in the twenty third World Dredging Congress – WODCON XXIII in Copenhagen, Denmark.

UNDER THE INTRIGUING TAGLINE: ‘DREDGING IS CHANGING’ CEDA IS PREPARING THE TRIENNIAL WORLD DREDGING EVENT FROM THE 16TH TILL THE 20TH OF MAY 2022.

Challenges, responsibilities and opportunities of our dredging industry community will give you the necessary impulses. Novel developments in adaptation to climate change, techniques, multipurpose approaches, dredging contracts, stakeholder inclusion, public / private engagement will give you a head start in your business.

It promises to become an unforgettable mix of networking, state-of-the-art knowledge transfer, technical sessions and visits. All set in the background of beautiful and peaceful Copenhagen in the brilliant conferences facilities of the Tivoli Congress Center.

Copenhagen is a cosmopolitan city where everyone feels at home. It is an ideal place for new trends, business and relaxation. The capital of Denmark offers a safe and comfortable environment where enjoying leisure time and doing business are equally pleasant.

Through innovation, participation and a creative approach, WODCON XXIII will provide the latest knowledge in the field of the dredging industry in the broadest sense. WODCON XXIII will as well focus on new technologies and concepts. Also at that time the prestigious Fehmarn Belt Tunnel Link will be well under construction.

With a selection of speakers from around the world, cutting-edge studies, research, experiences and procedures will be presented, alongside exciting innovative sessions and simulation-based workshops. In summary, the main objective of WODCON XXIII is to ensure international excellence in dredging.

The World Organization of Dredging Associations recognises and strongly values a constructive partnership between all stakeholders within the industry. As a result the exhibition will be a focal point of the congress. The program is structured to optimise the opportunity for participants to visit the exhibition and interact with the exhibitors and sponsors. The excellent location of the congress offers exhibition stands conveniently located close to the session rooms. The exhibition area offers enjoyable breaks between sessions.

We hope you will take part in THE WODCON XXIII.
We have done everything possible to make your participation in WODCON XXIII unforgettable.



On behalf of the World Organization of Dredging Associations,
Sincerely yours,

Johan G.S. Pennekamp M.Sc. B.Sc.
Chairman of the organizing committee WODCON XXIII

CONTENT

AT WODCON XXIII YOU CAN EXPECT	6
SHORT OVERVIEW NUMBERS AND FACTS	7
USEFUL INFORMATION FROM WODCON XX	10
SPONSORSHIP OPPORTUNITIES	14
VENUE AND FLOORPLAN	18
POLICIES AND TERMS	19

Organised for:



by:



Diamond
sponsor:





AT WODCON XXIII YOU CAN EXPECT...

WHY SUPPORT WODCON?

WODCON delegates are busy people, but they find the time for WODCON because they know it won't be wasted. They come to WODCON to be part of the only worldwide dredging event designed by a committee of dedicated dredging professionals, specifically for their dredging community.

WODCON DELEGATES CAN EXPECT...

- to meet more than 500 of their peers from more than 40 countries around the world
- a high-quality, and well-curated, technical programme featuring more than 100 peer-reviewed presentations
- to hear relevant and timely talks covering all aspect of dredging for navigation and port construction, coastal and inland flood protection, land reclamation, deep-sea mining, offshore wind energy, oil and gas production, immersed tunnels, creation and enhancement of natural habitats, and water quality improvement; the focus of these presentations – for whatever purpose dredging will be undertaken – will be on innovative technologies and approaches, sustainable design and execution, and energy transition.

All, in an open, relaxed, constructive and friendly atmosphere.

...AND WODCON DELIVERS

By supporting WODCON XXIII as an exhibitor or sponsor, your organisation will have an excellent opportunity to cut through the noise and raise brand awareness amongst a select and focused group of international experts and decision-makers.

If you want to speak to the professional decision-makers in dredging – this will be the best time to reach them... while they're all in one place, focused and receptive to hearing your company news.

WODCON XXIII EXHIBITORS CAN EXPECT...

- a lively exhibition floor that's central to the congress and serves as the main lounge for attendees
- an unparalleled opportunity to showcase excellence and innovation, through your latest products and services, to a select group of decision-makers representing every facet of dredging and associated fields, from all over the world
- opportunities for valuable conversations with key people, who want to hear from you

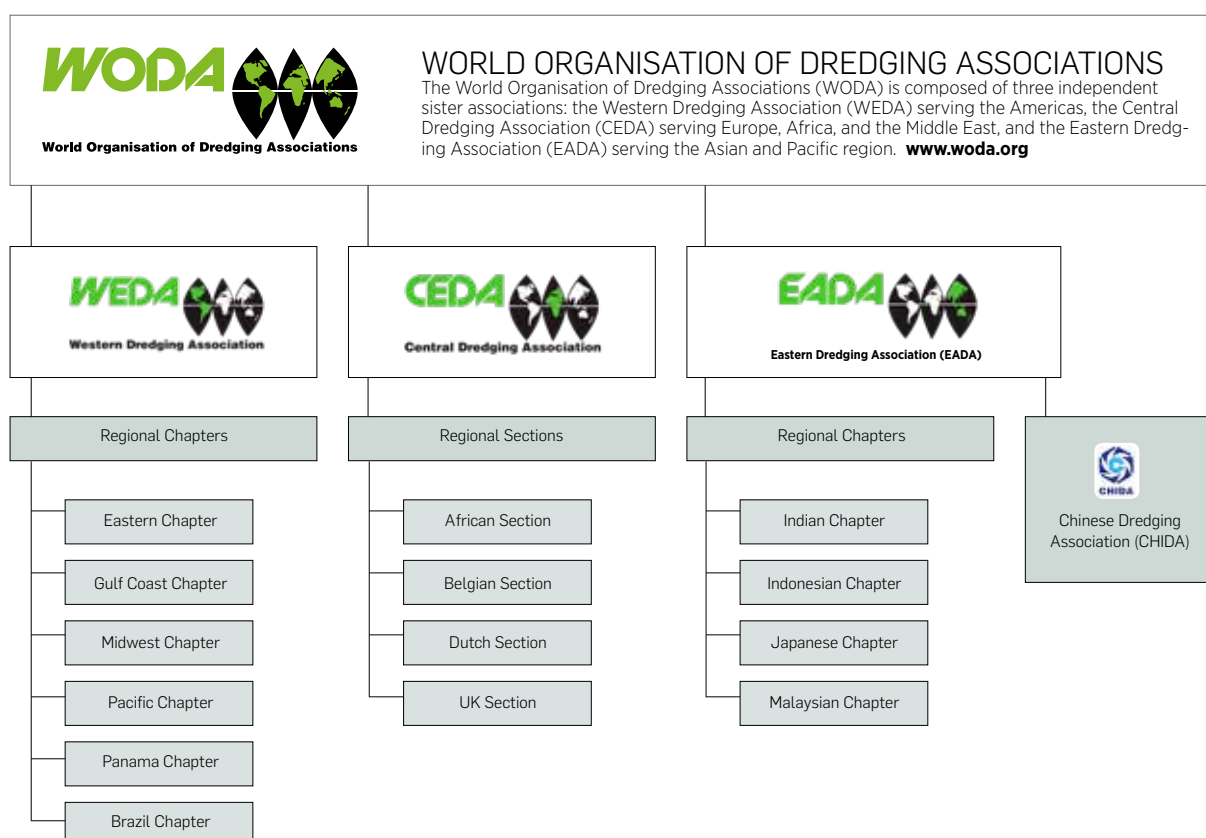
WODCON XXIII SPONSORS CAN EXPECT...

- unparalleled exposure to experienced professionals, stakeholders and other key players, in dredging and associated fields
- an opportunity to demonstrate your company's activities, as a member of the worldwide dredging community, while also supporting knowledge transfer and exchange
- to raise brand awareness of your company and associate your brand with a prestigious event in the dredging community calendar

SHORT OVERVIEW NUMBERS AND FACTS

ABOUT WODA

WODA, the World Organization of Dredging Associations, is composed of three independent sister associations.



CEDA, EADA and WEDA are the only independent, international, professional dredging associations, in their respective regions. They are united in a sole interest in dredging, from construction and maintenance, of water infrastructure (marine and fluvial), and share the following objectives:

- Promote and facilitate the development, dissemination and sharing of professional dredging knowledge
- Participate in developing international policies and guidelines
- Facilitate contacts within and outside the dredging community
- Enhance the public image of dredging

Each association has a diverse membership encompassing corporations, professionals and stakeholders, from many different fields, who represent a range of disciplines and all aspects of the product supply chain. Members include manufacturers, universities, research institutes, regulators, consultants, dredging companies and public authorities, working in the dredging, navigation, coastal and inland flood protection, deep-sea mining, offshore wind energy, oil and gas production fields, and providers of a broad range of services such as brokers, insurers, financiers, lawyers and many more.

CEDA, EADA and WEDA, individually and together, represent the common interest of all fields related to dredging and construction of water infrastructure, and do not promote the interest of any particular industry sector or organisation.

WODCON

WODCON is held once every three years by WODA. WODA rotates the responsibility for organising WODCONs between its three member associations, and the organising member holds the congress in its region. CEDA will organise WODCON XXIII.

Past WODCON meetings have been held in: New York, NY (1967); Rotterdam, the Netherlands (1968); Singapore (1970); New Orleans, LA (1971); Hamburg, Germany (1973); Taipei, Taiwan (1974); San Francisco, CA (1976); Amsterdam, the Netherlands (1978); Vancouver, BC (1980); Singapore (1983); Brighton, England (1986); Orlando, FL (1989); Bombay, India (1992); Amsterdam, the Netherlands (1995); Las Vegas, Nevada (1998); Kuala Lumpur, Malaysia (2001); Hamburg, Germany (2004); Orlando, FL (2007); Beijing, China (2010); Brussels, Belgium (2013); Miami, FL (2016); Shanghai, China (2019).

WHO ATTENDS WODCONS?

Previous WODCONS, organised by CEDA, have attracted around 500 participants, representing scientists and practitioners from a broad range of dredging-related activities. They represent dredging companies, port & harbour authorities, government agencies and public authorities, contractors, manufacturers, consultants, research institutes and universities. They also represent providers of a range of services such as brokers, insurers, lawyers and bankers, from 40 countries around the worldwide.



USEFUL INFORMATION FROM WODCON XX

ORGANISED BY CEDA (BRUSSELS, BELGIUM, 2013)

REPRESENTATIVE JOB TITLES

Account Manager • Area Manager • Associate Professor • Business Development Manager • CEO
• Civil Engineer • Coastal Engineer • Cost Engineer • Design & Proposal Engineer • Development
Engineer • Director • Director of Production Engineering • Director Project Development & Conceptual
Design • Dredging Consultant • Dredging Engineer • Dredging Manager • Engineer • Environmental &
Sustainability Manager • Environmental Consultant • Environmental Coordinator • Environmental Engineer
• Environmental Manager • General Manager • Geotechnical Engineer • Head of Business Development •
Head of Coastal & Estuarine Dynamics • Head of Sustainability • Head of Dredging • Head of Production
and Soil Engineering • Innovation Manager Dredging • Manager • Manager Marine Environmental
Department • Managing Director • Naval Architect • Post Graduate Student • Production Engineer •
Production Manager • Professor - Ports and Waterways • Programme Manager • Project Director • Project
Engineer • Project Manager • Regional Director • Regional Manager • Research & Development Engineer •
Research & Development Manager • Scientist • Senior Engineer • Senior Manager • Site Engineer • Student
• Survey Team Manager • Team Manager • Technical Director • Technical Manager

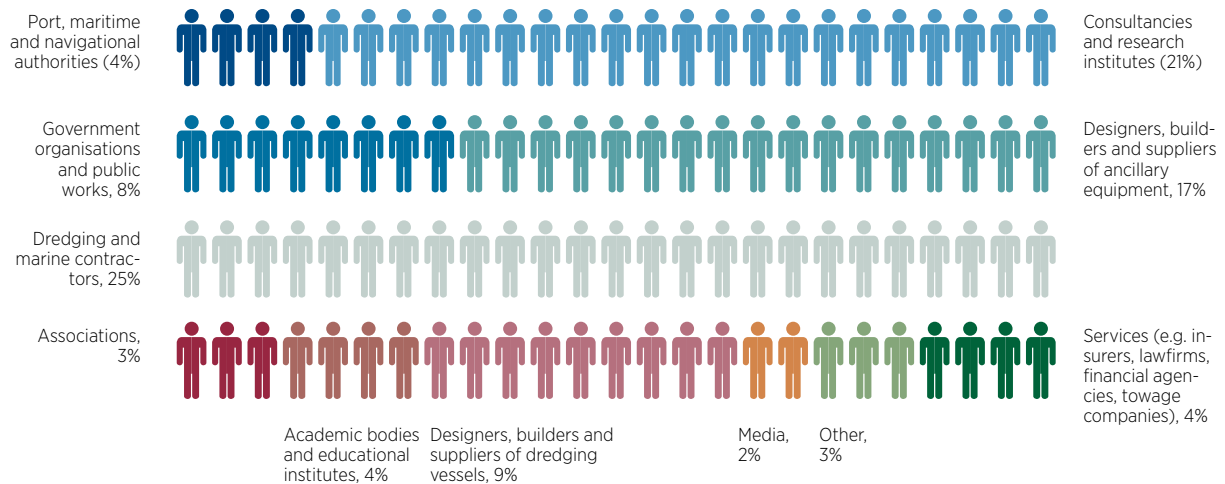
REPRESENTED COMPANIES

ABP Marine ENVIRONMENTAL Research Ltd. • Act / Schulze & Partner PGmbH • Administração do Porto de Lisboa, S.A. (APL SA) • Alfa Laval Benelux BV • AML Oceanographic • Anchor QEA • Aqua Vision BV • Aquamec Ltd. • Asicon, Division of Astron NV • Australian Maritime College • Bagger- en Aannemingsmaatschappij Van der Kamp BV • Baird • Bakker Sliedrecht Electro Industrie BV • Blue Pelican Associates BV • Boodt Management Deeleneming BV • Boogaard Sliedrecht BV • Bosch Rexroth BV • Bradken • Brusselle Enterprises NV • Cable Arm Inc. • CARES • CCCC (China Communication Construction Company Ltd.) • CDR Engineering Consultancy (Nigeria) Ltd. • Centre Terre et Pierre • CETMEF • Changjiang Waterway • Chase dredging and construction limited • Chevron Energy Technology Company • China Dredging Association • C-Nav • Craig Vogt Inc. • Damen • DC Industrial • De Vries & van de Wiel Kust- en Oeverwerken BV • Delft University of Technology (TU Delft) • Deltares • DEME • Detlef Hegemann Dredging GmbH • DHI • Doedijns Hydraulics • dotOcean BV • Dravosa • Dredging and Contracting Rotterdam BV • Dredging and Port Construction magazine • Dredging Contractors of America • Dredging International • DSB Offshore Limited • Dutch Dredging • Dutch Marine Engineering BV • Dutch water sector.com • Eastern Dredging Association • Ecorem NV • E-Crane Worldwide • Eddelbüttel + Schneider GmbH • Emstec GmbH • ENVIRONMENT Canada • ENVIRONMENTAL Consultant Ltd. • ESCO Group • ETS Worldwide Ltd. • European Dredging Association • Federal Ministry of Transport, Building and Urban • Femern A/S • Gang Hai (Tianjin) Construction Co., Ltd. • Genesis Water • Geo XWZ • Geometius BV • Geo-MX • Global Industrial Supply Co., Ltd. • Great Lakes Dredge & Dock Company • G-tec • Halcrow CH2MHILL • Hamburg Port Authority • Herbosch-Kiere • Hohai University • Holland Marine Technologies BV • HR Wallingford • Hubei Changjiang Dredging Engineering Co., Ltd. • Hubei Hongyan Engineering Co., Ltd. • Hunan Xing Yu Construction Co., Ltd. • IADC • IMDC • Imperial College London • INAI KIARA SDN BHD • iPS Group • Israel Ports Develop Company • IVG Colbachini SpA • J.Meier Nolte BV • Jan De Nul Group • Jiangsu Huaxia Heavy Industry Co., Ltd. • Mezhregiontruboprovodstroy JSC • KIMTAS Kirec San. Tic. A.S. • KIOST • LLC Eco-Express-Service • LOGGERS BV • MACCS • Machinefabriek L. Straatman BV • Mainsail Management Pty Ltd. • Maldives Transport and Contracting Company Plc • MAN Diesel & Turbo SE • Manson construction Co. • Marine Company Maxima, Ltd. • MarineSpace Ltd. • Marinestar • Maritieme Toegang • Memorial University of Newfoundland • Ministry of Housing and Infrastructure • Ministry of Infrastructure & ENVIRONMENT • Ministry of Water Resource – Iraq • MTI Holland • Nanyang Technological University • National Marine Dredging Company • Navingo BV • Neumann Contractors Pty Ltd. • Newcastle University • Nigerian Ports Authority • Nortek BV • Observator instruments • Ocean Dredging DSM Inc • Panama Canal Commission • Patzold, Köbke & Partner GmbH • Penglai Yuntong Rubber & Plastic Chemicals Co., Ltd. • Piedroba Consulting Group • Port Klang Authority • Port of Aalborg • Port of Esbjerg • Port of Rotterdam • Prolec Ltd. • Protys BV • Putzmeister Solid Pumps • Quality Positioning Services BV (QPS) • Redwise Maritime Services BV • Remu OY • Ridderinkhof • Rijkswaterstaat • Royal Boskalis Westminster NV • Royal HaskoningDHV • Royal IHC • SAS Global Corporation • Seatools BV • Sedigate • Shanghai Xin Ge Gang Wear Resistant Compound Materials Co., Ltd. • Shijiazhuang Kingda Pump Industry Group Co., Ltd. • Shijiazhuang Muyuan Industry & Trade Co., Ltd. • Siport XXI, S.L. • Skamander NV • SNF • South Dredge Limited • Southern Research Institute • SPW - DGo2 • Stema Systems • Svasek Hydraulics • Teledyne • TenCate Geosynthetics • Terra et Aqua Journal • TERRASTAR • Tetra Tech • Texas A&M University • The Danish Coastal Authority • The Intelligence Group • The Japan Workvessel Association • Tianjin Puyou Mech. & Elec. Equipment Mfg. Co., Ltd. • Transnet National Ports Authority • Trimble • Universität Rostock • University of Caen • Van Oord • Van 't Hoff Consultancy • Victorian Regional Channels Authority • VOSTA LMG • W.F. Baird & Associates Coastal Engineers Ltd. • Wasser- und Schifffahrtsdirektion Nordwest • Waterwegen en Zeekanaal NV • Western Dredging Association • Witteveen+Bos

REPRESENTED SECTORS

Delegates at WODCON XX were representative of the CEDA membership. The following illustration shows the membership breakdown by organisation type.

CEDA MEMBERSHIP BREAKDOWN



EXHIBITORS

45 COMPANIES PARTICIPATED IN THE EXHIBITION

Alfa Laval Benelux BV • AML Oceanographic • Aqua Vision BV • AQUAMEC Ltd. – WATERMASTER ASICON, a division of ASTRON • Brusselle Enterprises • Cable Arm • Changjiang Waterway Bureau • China Communications Construction Company • Damen Dredging Equipment - Damen Shipyards • Deltares • Deme NV • Denialink • Detlef Hegemann Dredging GmbH • DHI • dotOcean • Eddelbüttel + Schneider GmbH • Fugro Satellite Positioning BV • GEOxyz • Global Industrial Supply Co. Ltd. • Holland Marine Technologies • HR Wallingford • IADC • IHC Merwede • Indusign NV • Jan De Nul • Jiangsu Huaxia Heavy Industry Co. • Machinefabriek L. Straatman • National Marine Dredging Company • Nortek • Observator Instruments • PROLEC Ltd. • Redwise Maritime Services • REMU Oy • Seatools • Shanghai XinGeGang Wear Resistant Compound Materials • Shijiazhuang Kingda Pump Industry Group Co., Ltd. • Shijiazhuang Muyuan Industry & Trade Co., Ltd. • Stema Systems • Teledyne RESON • Terrastar • The Japan Workvessel Association • Tianjin Puyou Mech. & Elec. Equipment • Trimble • Van Oord Dredging & Marine Contractors • Vosta LMG B.V.









SPONSORSHIP OPPORTUNITIES

As a sponsor or exhibitor at WODCON XXIII you will have excellent opportunities to meet your costumers and promote your latest services and products with the participants.

Find an overview of the included promotional opportunities that comes with being a sponsor or exhibitor. All prices are expressed in EUR and are exclusive of VAT.

WODCON XXIII SPONSOR AND EXHIBITOR PACKAGES

	 GOLD	 SILVER	 BRONZE	EXHIBITOR (MEMBER)	EXHIBITOR (NON-MEMBER)
	EUR 18,000	EUR 12,000	EUR 5,000	EUR 3,500	EUR 4,500
Exhibition booth (6m ²)	1	/	/	1	1
Free registration for the congress	3	2	1	0	0
Free registration for Exhibition staff	2	/	/	2	2
Additional Exhibition staff	EUR 500	/	/	EUR 500	EUR 500
Invitations to gala dinner	4	2	1	0	0
Company profile in app	x	x	x	x	x
Company logo in sponsor and exhibitor list on congress website	x	x	x	x	x
Company name on floorplan in programme book and website	x	/	/	x	x
Logo in programme book	x	x	x	x	x
Advert in congress programme	Full page	Half page	/		
Announcement on website and social media	x	x	x	x	x
Company logo with web link on sponsor page in congress proceedings	x	x	x		
Company name and web link in WODCON related newsletters	x	x	x		
Logo exposure on LED screens in exhibition and networking area (in a group of logos)	x	x	x		
Advert on LED screen in exhibition and networking area	x				
Insert in congress bag	x				
Advertisement in banner carousel in congress app	x	Add on (EUR 1,000)	Add on (EUR 1,000)		
Push-notification in congress app	2				
Logo on press wall/backdrop	x				
Press conference invitation	1				
Logo + link on all congress webpages (footer)	x				
Logo on conference bag	1 available				

	 GOLD	 SILVER	 BRONZE	EXHIBITOR (MEMBER)	EXHIBITOR (NON- MEMBER)
App Sponsor (logo on opening screen of the app)	1 available				
Scavenger Hunt Sponsorship incl. 1st prize	1 available				
Gala Dinner Sponsor (logo exposure at the venue)	1 available				
Cocktail Reception Sponsor, city hall (logo exposure at the venue)	1 available				
Lunch/break sponsor (day 1, 2 or 3) (banners in the lunch/break areas, banner to be provided by the sponsor company)		3 available			
Icebreaker Reception Sponsor (logo exposure at the venue)		2 available			
Sponsor of Scavenger Hunt additional prizes		2 available			
Pens and Pads Sponsor (to be provided by the sponsor company)		1 available			
Logo on app splash screen	(App sponsor)				
Acknowledgement via mention in closing session	x	x	x		
Possibility of interview in DPC	x				
Half page advert in call for papers and congress registration brochure	x				
Invitations to WODA board dinner	1				
Invitation to VIP reception	1				

ADDITIONAL SPONSOR OPPORTUNITIES

INTERESTED IN MORE VISIBILITY AT THE CONGRESS? THE FOLLOWING ADDITIONAL SPONSORSHIP OPPORTUNITIES ARE GREAT WAYS TO STAND OUT FROM THE CROWD.

Logo on lanyard (exclusive)	EUR 5,000
Advertisement on gable screen	EUR 1,200
Full page advertisement in programme book	EUR 1,000
Logo on USB stick with congress proceedings	Price to be discussed
Branded charging station (lounge)	Price to be discussed
Social activity wall	Price to be discussed

WE ARE PLEASED TO DISCUSS FURTHER SPONSORSHIP IDEAS TO SUIT YOUR COMPANY'S GOALS AND BUDGET.



GOLD SPONSORSHIP

Choose between the following types of exclusive gold sponsorships:

- Logo on conference bag (together with the Diamond Sponsor)
- App Sponsor (logo on opening screen of the app, logo of Diamond sponsor will appear too)
- Sponsor of Scavenger Hunt incl. the 1st prize
- Gala Dinner Sponsor (logo exposure at the venue)
- Cocktail Reception Sponsor (logo exposure at the venue)

Additional promotional advantages are listed in the overview on page 14-15.

SILVER SPONSORSHIP

Choose between the following types of silver sponsorships:

- Lunch/break sponsor: day 1, 2 or 3 (banners to be provided by the sponsor company)
- Icebreaker Reception Sponsor (logo exposure at the venue)
- Sponsor of Scavenger Hunt additional prizes
- Pens and Pads Sponsor (to be provided by the sponsor company)

Additional promotional advantages are listed in the overview on page 14-15.

BRONZE SPONSORSHIP

Sponsorship supporting WODCON. Promotional advantages are listed in the overview on page 14-15.

EXHIBITION

The standard stand size is 6 square meters (2 x 3 meters). Promotional advantages are listed in the overview on page 14-15.

Equipment included in the stand rental:

- Walls, carpeted floor, tables & chairs (1 table + 2 chairs), spotlights
- Electricity (3-plug power socket, 230 V)
- WIFI
- Participation in the Scavenger Hunt (QR code on stand)

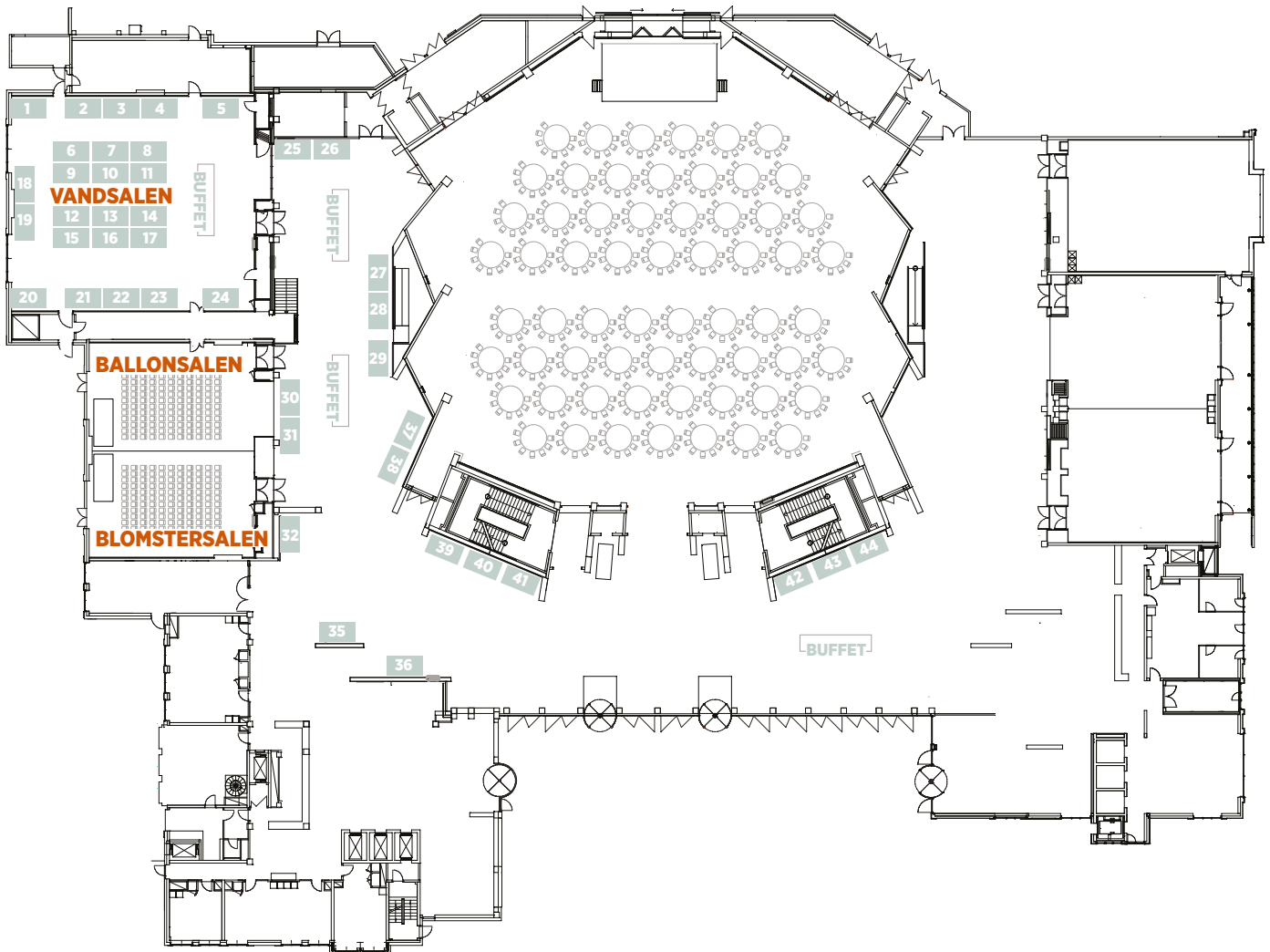
Individual stand designs are welcome. Design should be approved by the organiser

**FOR ALL INQUIRIES ABOUT BEING A SPONSOR OR EXHIBITOR AT WODCON XXIII,
PLEASE CONTACT: WODCON@CRONEANDCO.COM – ANNA TOFT, +45 3210 6655**

VENUE AND FLOORPLAN

WODCON XXIII will be held at Tivoli Hotel and Congress Center in Copenhagen, Denmark. The venue is designed by Kim Utzon Architects. Tivoli Hotel & Congress Center offers capacity for up to 2,500 participants.

Tivoli Congress Center is located under the same roof as Tivoli Hotel and offers 679 hotel rooms and suites, three restaurants, fitness centre, and a large swimming pool. Additional accommodation opportunities are available at the next-door hotel Wakeup Copenhagen or any of the other official congress hotels.



POLICIES AND TERMS

TERMS OF PAYMENT FOR SPONSORSHIPS AND EXHIBITION SPACE

The total exhibition and sponsorship fee will be invoiced once the contract has been signed. Unless otherwise stated in the contract, the total amount is due upon receipt of the invoice. No sponsor/ exhibitor will be allowed access to their exhibition stand for build-up if WODCON XXIII has not received the total stand rental.

Payments can be made in DKK or EUR through bank transfer (detailed information will be provided on invoice). Please put "WODCON XXIII" and invoice number in the reference, and make sure that there will be no costs to the beneficiary.

VAT must be paid as invoiced. Request for refunds should be addressed to the Exhibitor's national VAT Authorities.

The fee for exhibition opportunities will be subject to the reverse charge mechanism when supplied to taxable companies established in the EU, in accordance with art 44 EC VAT Directive applicable as of January 2011. Invoices will be issued without VAT, and the company VAT number must be noted on the invoice. The fee will be subject to 25% Danish VAT for taxable persons and companies established in Denmark and countries outside the EU.

We reserve the right to increase the stand rent insofar as, and to the extent to which taxes, VAT or other charges (including purchase tax or the like) according to law is imposed on exhibition material and/or stand rental.

CANCELLATION POLICY

Cancellations and following refund will not be applicable.

PROMOTIONAL MATERIAL

Please note that brochures and sales materials are appreciated in the stands but not in the session rooms, poster area, and corridors.

Exhibitors have the freedom to install company posters in or behind their stands and of course to display sales materials on their stand and interact with congress participants.

Announcements of coming events can be placed at the discretion of the registration desk as long as space is deemed available by the registration staff.

FURTHER INFORMATION

For regular updates, please visit the congress website: <https://wodcon2022.org/>

SPONSORSHIP OPPORTUNITIES

For questions or further information on exhibition or sponsorship opportunities please contact:

**WODCON XXIII CONGRESS SECRETARIAT
CRONE & CO**

Vesterbrogade 149
DK-1620 Copenhagen V
WODCON@croneandco.com



Organised for:



by:



Diamond sponsor:



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